



## **Job Opening**

Inside Sales Coordinator



If you have always had an interest in the fast-paced, ever-changing technology industry, then the printing world might be for you. Join the experience at Mimaki Europe and discover the massive business behind those commercial billboards, fashionable clothes, 3D printed models and more!

## **WHO WE ARE**

Mimaki is a leading manufacturer of wide-format inkjet printers and cutting machines for the sign graphics, industrial, textile and apparel, and the rapidly growing 3D print markets. We develop the complete product range for each group, including hardware, software and associated consumable items, such as inks and cutting blades. Founded in Japan in 1975, the brand has steadily grown by reputation and influence into a global company with large operational bases worldwide, renowned for its award-winning performance, peerless build quality and innovative technology.

Mimaki Europe was founded in 2004 as the European Headquarters of Mimaki, handling sales and operations within the EMEA region. As the company grows, Mimaki Europe is now looking to strengthen its expanding Sales team with an experienced full-time Inside Sales Coordinator.

## **RESPONSIBILITIES**

- Provide support as intermediate between the Sales Department and Customer Support Department;
- Co-ordination of pricing in ERP system and to partners;
- Co-ordination of lead management process and follow-up;
- Report on budgets to the management;
- Co-ordination of projects for Sales (and if necessary, for Marketing);
- Arranging different meetings and making minutes;
- Consolidate market reviews and provide market-related information to the Sales Manager.

## **QUALIFICATIONS**

- HBO level or equivalent
- Three to five years of experience in account management, preferably in the technology industry
- International experience in B2B environment
- Strong analytical skills and business acumen
- Great attention to detail
- Good working knowledge of Microsoft Excel, Power BI and Microsoft CRM
- Excellent interpersonal communication skills in English and Dutch, written and verbally, preferably also in another European language
- Proven track record in working effectively with cross-functional groups

## PROFILE

- Proactive
- Willing to be flexible, as opposed to having a nine-to-five mentality
- Multitasker
- Strong personality

## TO APPLY

Contact us for further info or send your motivation letter and CV to:

### **Mrs. Eléonore Gesell**

General Manager/Manager HR

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### **Mimaki Europe B.V.**

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## NOTE

**To all recruitment agencies:** Mimaki does not accept agency resumes. Please do not forward resumes to our jobs alias, Mimaki employees or any other company location. Mimaki is not responsible for any fees related to unsolicited resumes.



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**EXPERIENCE**

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